


















Buyer's Guide

Your essential guide to the companies manufacturing, installing, supplying and providing wireless communications products and services in Africa

Company location, country, website	Technology	Infrastructure	Operations	Outsourcing & Ancillaries	Network Services & Applications
<p>ABS Blk B, Suite B101B, 1st Floor Ambridge Office Park, Vrede Road Bryanston, JHB SOUTH AFRICA info@absatellite.com www.absatellite.com +27 10 594 4621</p> 	<p>Cellular Wireless Access Critical Comms (PMR/DMR/TETRA) Satellite M2M/Internet of Things Fibre Networks Radio Access Networks Masts, Antennas, Tower Products Wi-Fi & Access Points Optical Fibre, Network Cables & Accessories Power Products & Accessories Network Cables and Accessories Test & Monitoring Equipment Network Security (Hardware & Software) Backhaul</p>	<p>Cellular Wireless Access Critical Comms (PMR/DMR/TETRA) Satellite M2M/Internet of Things Fibre Networks Radio Access Networks Masts, Antennas, Tower Products Wi-Fi & Access Points Optical Fibre, Network Cables & Accessories Power Products & Accessories Network Cables and Accessories Test & Monitoring Equipment Network Security (Hardware & Software) Backhaul</p>	<p>OSS/BSS - Churn Management & CRM Fraud Detection & Revenue Assurance Traffic Analysis & Management Network Planning & Optimisation Inventory Management Energy Efficiency</p>	<p>Network Build Managed Services Consultancy & Training Data Centre Services SIM Cards Wireless handsets & End User Devices</p>	<p>Broadband Broadcast Enterprise Services Mobile financial services Mobile Apps Other VAS</p>
<p>Accutronics 48 Bram Fischer Drive Blairgowrie Randburg 2194 SOUTH AFRICA info@accutronics.co.za www.accutronics.co.za +27 11 782 8728 +27 86 666 2645</p> 	<p>Cellular Wireless Access Critical Comms (PMR/DMR/TETRA) Satellite M2M/Internet of Things Fibre Networks Radio Access Networks Masts, Antennas, Tower Products Wi-Fi & Access Points Optical Fibre, Network Cables & Accessories Power Products & Accessories Network Cables and Accessories Test & Monitoring Equipment Network Security (Hardware & Software) Backhaul</p>	<p>Cellular Wireless Access Critical Comms (PMR/DMR/TETRA) Satellite M2M/Internet of Things Fibre Networks Radio Access Networks Masts, Antennas, Tower Products Wi-Fi & Access Points Optical Fibre, Network Cables & Accessories Power Products & Accessories Network Cables and Accessories Test & Monitoring Equipment Network Security (Hardware & Software) Backhaul</p>	<p>OSS/BSS - Churn Management & CRM Fraud Detection & Revenue Assurance Traffic Analysis & Management Network Planning & Optimisation Inventory Management Energy Efficiency</p>	<p>Network Build Managed Services Consultancy & Training Data Centre Services SIM Cards Wireless handsets & End User Devices</p>	<p>Broadband Broadcast Enterprise Services Mobile financial services Mobile Apps Other VAS</p>
<p>ACE Consortium c/o France Telecom 61 rue Des Archives Paris, FRANCE www.ace-submarinecable.com +220 437 8028 or 437 8031</p> 	<p>Cellular Wireless Access Critical Comms (PMR/DMR/TETRA) Satellite M2M/Internet of Things Fibre Networks Radio Access Networks Masts, Antennas, Tower Products Wi-Fi & Access Points Optical Fibre, Network Cables & Accessories Power Products & Accessories Network Cables and Accessories Test & Monitoring Equipment Network Security (Hardware & Software) Backhaul</p>	<p>Cellular Wireless Access Critical Comms (PMR/DMR/TETRA) Satellite M2M/Internet of Things Fibre Networks Radio Access Networks Masts, Antennas, Tower Products Wi-Fi & Access Points Optical Fibre, Network Cables & Accessories Power Products & Accessories Network Cables and Accessories Test & Monitoring Equipment Network Security (Hardware & Software) Backhaul</p>	<p>OSS/BSS - Churn Management & CRM Fraud Detection & Revenue Assurance Traffic Analysis & Management Network Planning & Optimisation Inventory Management Energy Efficiency</p>	<p>Network Build Managed Services Consultancy & Training Data Centre Services SIM Cards Wireless handsets & End User Devices</p>	<p>Broadband Broadcast Enterprise Services Mobile financial services Mobile Apps Other VAS</p>

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Eutelsat SA 70 rue Balard 75015 Paris FRANCE infomaster@eutelsat.com www.eutelsat.com +33 1 53 98 47 47 +33 1 53 98 37 00 	<input checked="" type="checkbox"/>				<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/>
Eutelsat SA 70 rue Balard 75015 Paris FRANCE infomaster@eutelsat.com www.eutelsat.com +33 1 53 98 47 47 +33 1 53 98 37 00 	<p>Eutelsat is one of the world's leading operators of communications satellites. Through our global fleet of 39 satellites, we broadcast 6300 TV channels, to over 274 million cable</p>	<p>and satellite homes in Europe, the Middle East and Africa and have become an essential source of high performance and flexibility for telecommunications operators and companies in</p>		<p>five continents. The Group is based in Paris and has offices and a worldwide network of teleports. Eutelsat employs a workforce of 1000 people representing 37 different nationalities.</p>	
FG WILSON 1 Millennium Way Springvale Business Park Springfield Road, Belfast County Antrim NORTHERN IRELAND web_editor@fgwilson.com www.fgwilson.com +44 28 9049 5000 +44 28 2826 1111 		<input checked="" type="checkbox"/>			
FG WILSON 1 Millennium Way Springvale Business Park Springfield Road, Belfast County Antrim NORTHERN IRELAND web_editor@fgwilson.com www.fgwilson.com +44 28 9049 5000 +44 28 2826 1111 	<p>Founded in 1966, FG Wilson was among the first to bring mass-scale production to generator sets, launching self-contained generator sets which were simple to operate and were easy to install.</p> <p>The brand is now a major player in the global market for generator sets installing over 600,000 since 1990 alone, with a total installed capacity</p>	<p>of almost 90 GW - more than the total installed mains electricity capacity of a country like the UK.</p> <p>In Africa, we've installed over 130,000 units with a total capacity of over 12 GW, double the total installed mains electricity capacity of Nigeria. With that number of machines operating across the world, we take no risks with quality or</p>		<p>performance. We validate our generator sets in the environmental conditions which our products will see so that when you buy one of our products, we can safely say that wherever it will be operating, has been tested for that environment.</p>	
Flexenclosure Eriksbergsgatan 10 SE-114 30 Stockholm SWEDEN info@flexenclosure.com www.flexenclosure.com +46 510 42 7000 +46 510 42 7000 		<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Flexenclosure Eriksbergsgatan 10 SE-114 30 Stockholm SWEDEN info@flexenclosure.com www.flexenclosure.com +46 510 42 7000 +46 510 42 7000 	<p>Flexenclosure provides sustainable Internet infrastructure for emerging markets - designing and manufacturing prefabricated data centres and intelligent power management systems for the ICT industry. The company provides systems that are fully integrated, modular, factory tested for reliability, adaptable to local conditions and quick to install.</p> <p>eSite x10 is the world's first hybrid power system purpose-built for outdoor telecom</p>	<p>sites and to outdoor telecom standards. It is a patented, sealed, tamper-proof unit with passive convection cooling, no filters, no moving parts and it requires no maintenance. eSite x10 is the future of hybrid power.</p> <p>eCentre is a state-of-the-art, custom-designed, prefabricated and pre-integrated data centre building that is fast to deploy, energy efficient and fully future proofed. With its flexible and easily expandable white space, eCentre enables</p>		<p>highly capital efficient data centre deployments and has been certified up to Tier IV level.</p> <p>Flexenclosure was founded in 1989. The company is based in Vara, Sweden, headquartered in Stockholm and has additional offices in Malaysia, Mexico, Myanmar, Nigeria and South Africa. Customers include ACS, Airtel, Apollo Towers, IHS Towers, Millicom, MTN, Vodacom and Zain.</p>	
Gazprom Space Systems Moscow Street, Bld. 77B Shchelkovo, Moscow region 141112 RUSSIA info@gazprom-spacesystems.ru www.gazprom-spacesystems.ru +7 495 504-29-06 +7 495 504-29-11 	<input checked="" type="checkbox"/>			<input checked="" type="checkbox"/> <input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/>
Gazprom Space Systems Moscow Street, Bld. 77B Shchelkovo, Moscow region 141112 RUSSIA info@gazprom-spacesystems.ru www.gazprom-spacesystems.ru +7 495 504-29-06 +7 495 504-29-11 	<p>Gazprom Space Systems (GSS) is a Russian non-governmental satellite operator. GSS operates four "Yamal" satellites and advanced ground telecommunications infrastructure.</p> <p>Yamal-402 (55E) has 4 fixed Ku-band beams covering Russia, Europe, Sub-Saharan Africa,</p>	<p>and a steerable beam pointed over DRC and neighboring countries and cross-strapped with Northern Beam.</p> <p>Yamal-202 (49E) has a good semi global coverage in C-band over Middle East, North Africa, Europe, South and South-East Asia.</p>		<p>Yamal-401 (90E) C and Ku-band beams cover the major part of Russia and its neighbours.</p> <p>Yamal-300K (183E), provides Ku-band over the Far East, North Pacific and Alaska. Steerable beam is also available for Australia, Philippines or Indonesia.</p>	
Gilat Satcom Petah Tikva, ISRAEL www.gilat.net	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/>

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Intelsat Johannesburg South Africa www.intelsat.com	✓		✓	✓	✓
Intracom Telecom 19.7 km Markopoulou Ave 19002 Peania Athens, GREECE info@intracom-telecom.com www.intracom-telecom.com +30 21 0667 1000 +30 21 0667 1820 	✓	✓	✓	✓	✓
<p>Intracom Telecom is a global telecommunication systems and solutions vendor operating for 40 years in the market.</p> <p>Intracom Telecom innovates in the areas of small-cell backhaul, wireless transmission and broadband wireless access and has successfully deployed its industry leading point-to-point and point-to-multipoint packet radio systems worldwide. Moreover, the company offers a competitive portfolio of revenue-generating telco software solutions and a complete range of ICT services, focusing on big data analytics, converged networking and cloud computing for operators and private, public and government clouds.</p> <p>The company invests significantly in R&D developing cutting-edge products and integrated solutions that ensure customer satisfaction.</p> <p>Over 100 customers in more than 70 countries choose Intracom Telecom for its state-of-the-art technology. The company operates subsidiaries in Europe, Russia and the CIS, the Middle East and Africa, Asia and North America. In the African continent, Intracom Telecom operates subsidiaries in South Africa and Morocco under the name Intratelecom SA.</p>					
KATHREIN AFRICA LIMITED 40 King George VI Avenue Floreal 74112 MAURITIUS info@kathrein.mu www.kathrein.mu +230 697 2600 +230 696 2070 	✓	✓	✓	✓	✓
MEASAT Global Berhad MEASAT Teleport & Broadcast Centre Jalan Teknokrat 1/2 63000 Cyberjaya MALAYSIA sales@measat.com www.measat.com T: +60 3 8213 2188 F: +60 3 8213 2233 	✓				
<p>The MEASAT group is a premium supplier of services to leading broadcasters, Direct-To-Home (DTH) platforms and telecom operators. With capacity across six (6) communication satellites, MEASAT provides satellite services to over 150 countries representing 80% of the world's population across Asia, Middle East, Africa, Europe and Australia.</p> <p>The MEASAT satellite fleet includes the state-of-the-art MEASAT-3, MEASAT-3a and MEASAT-3b satellites co-located at 91.5°E, supporting Asia's premium DTH and video distribution neighborhood; MEASAT-2 at 148.0°E; and, MEASAT-5 at 119.5°E. In Africa, the AFRICASAT-1a satellite at 46.0°E provides satellite capacity across the African continent with connectivity to Europe, the Middle East and Southeast Asia.</p> <p>The MEASAT fleet supports leading DTH platforms in Malaysia, Brunei, India and Indonesia, providing DTH multi-channel television services to over 20 million subscribers.</p> <p>The fleet is also used by many leading international channel operators to distribute television programming to pay television platforms, and by telecommunications operators to support remote connectivity, cellular backhaul, IP trunking and corporate VSAT networks.</p> <p>Working with a select group of world-class partners, MEASAT also provides a complete range of broadcast and telecommunications solutions. Services include UHD/HD and SD video playout, video turnaround, co-location, uplinking, broadband and IP termination services.</p>					
Mobile Mark Europe Ltd 8 Miras Business Park Hednesford Staffordshire, UK lclark@mobilemarkeurope.co.uk www.mobilemark.com +44 1543 459 555 +44 1543 459 545 	✓	✓	✓	✓	✓
<p>Mobile Mark is a leading supplier of innovative, high-performance antennas to wireless companies across the globe. They have been in the wireless industry for over 30 years and have roots in the early Cellular trials.</p> <p>The company design and manufacture antennas from 138 MHz-6.0 GHz. Applications include public transit, commercial trains, smart highways, mining, utilities, remote monitoring, machine-to-machine (M2M) and the Internet of Things (IOT). Antenna styles include omni-directional and directional infrastructure antennas for network rollout; multiband mobile antennas for fleet management; low-profile and embedded antennas for M2M/IOT applications.</p> <p>Mobile Mark antennas are manufactured in the USA and UK. Their responsive manufacturing capabilities and production controls ensure that antennas are delivered on time and to spec. Their experienced engineering design group can take a project from initial concept through to final production. They also offer in-house engineering design and RF testing facilities for custom designs.</p>					

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<p>Motorola Solutions Motorola Solutions South Africa 33 Fricker Road, Illovo Sandton 2196, SOUTH AFRICA MarketingSSA@motorolasolutions.com www.motorolasolutions.com +27 11 800 7800 +27 11 800 7923</p>  <p>MOTOROLA SOLUTIONS</p>		✓	✓		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<p>Motorola Solutions is a leading provider of mission-critical communication solutions and services for government and enterprise customers. We enable seamless communications among government and public safety customers around the world, helping them carry out the mission-critical tasks that keep our communities safe.</p> <p>Our products also touch every part of the supply</p>	<p>chain from the back-end operation to the front-end experience and can be found in a variety of industries including manufacturing, hospitality, law enforcement, fire, EMS, transportation and logistics, healthcare, energy, utilities, and government services.</p> <p>Founded in 1928, Motorola has a history of innovation that has revolutionized</p>	<p>communications. From pioneering mobile communications in the 1930s and making equipment that carried the first words from the moon in 1969, to supporting modern-day emergency response, Motorola Solutions has a global footprint that demonstrates unique thought leadership and help our customers be their best in the moments that matter.</p>																																
<p>Neural Technologies Ltd Ideal House, Bedford Road Petersfield Hampshire, UK info@neuralt.com www.neuralt.com +44 1730 260 256 +44 1730 260 466</p>  <p>Neural Technologies</p>	✓	✓	✓	✓																														
<p>Neural Technologies is one of the world's leading providers of Revenue Management, Digital Transformation and Data Integration tools. The company has built an international reputation over 25 years for providing award-winning quality business solutions.</p>	<p>The company's innovative Optimus platform brings accord and insight to enterprise data. Its technology simplifies the complexity of Big Data for clients worldwide, with products addressing the challenges of Fraud, Revenue Assurance, Collections, Credit Risk, Dunning, Rating, Charging,</p>	<p>Order Orchestration, Mediation and more.</p> <p>Neural Technologies is active in over 45 countries and has a presence in Africa, North America, Latin America, Europe, India and Asia Pacific.</p>																																
<p>PCCW Global 33/F, PCCW Tower Taikoo Place, Quarry Bay HONG KONG marketing@pccwglobal.com www.pccwglobal.com +852 2888 6688 +852 2962 5388</p>  <p>PCCW Global</p>		✓			✓					✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓														
<p>PCCW Global is the international operating division of HKT, Hong Kong's premier telecommunications service provider, which is majority-owned by PCCW Limited. Covering more than 3,000 cities and 150 countries, the PCCW Global network supports a portfolio of integrated global communications solutions which include Ethernet, IP, fiber and satellite, voice and a suite of managed services to help customers to optimize communications, simplify operations and drive profitability.</p> <p>Our advanced security solutions incorporate real-</p>	<p>time threat intelligence to identify and combat known and unknown advanced network threats in their infancy.</p> <p>Our global IPX network supports a one stop solution for next generation of voice, video, messaging, roaming solutions, enabling MNOs to deliver a high quality seamless mobile experience.</p> <p>Our media and entertainment solutions include fast, efficient video contribution and distribution, high speed cloud-based transcoding and a fully</p>	<p>integrated hosted online video platform facilitating rapid, low risk, cost-effective entry into the online video market.</p> <p>PCCW Global maintains regional centers in Hong Kong, China, Japan, Korea, Singapore, the United States of America, the United Kingdom, France, Belgium, the United Arab Emirates and South Africa. To learn more about PCCW Global, please visit www.pccwglobal.com.</p>																																
<p>RADWIN PO Box 3554, Rivonia Johannesburg 2128 SOUTH AFRICA sales@radwin.com www.radwin.com +27 74 114 2805</p>  <p>RADWIN</p>	✓	✓			✓	✓								✓																				
<p>RADWIN is a leading provider of wireless Point-to-Point, Point-to-Multipoint and FiberinMotion® solutions for broadband-in-motion. RADWIN's solutions deliver voice, video and data with unmatched high-capacity for long ranges.</p>	<p>Deployed in over 150 countries, RADWIN's solutions serve the needs of service providers, mobile carriers, governments, enterprises, public and private security companies and transportation organizations.</p>	<p>RADWIN's solutions power applications including backhaul, broadband access, private network connectivity, video surveillance transmission as well as wireless mobile in motion for trains and metros.</p>																																

